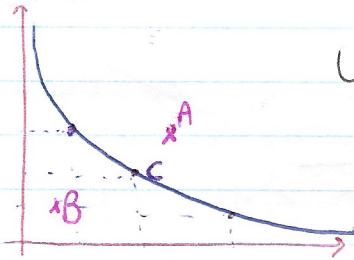


# Chapter 2

## Indifference Curve

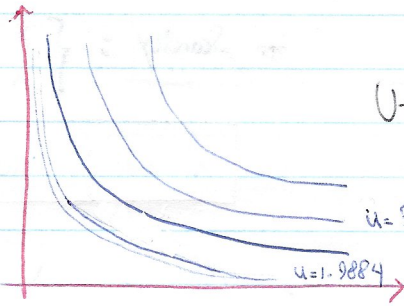
Why  
Downward  
Slope?  
Because of  
Trade-off



Utility Function:  $\bar{U}(x, y) = \sqrt{x} + \sqrt{y}$

↓  
fixed level of satisfaction

- $\left\{ \begin{array}{l} U_A > U_C : \text{Better off (more satisfaction)} \\ U_B < U_C : \text{Worse off (less satisfaction)} \end{array} \right.$



Utility Function:  $u(x, y) = \frac{1}{2} \ln(x) + \frac{1}{2} \ln(y)$

more satisfaction

\*  $u = 3.0359$  means it is better than  $u = 1.9884$

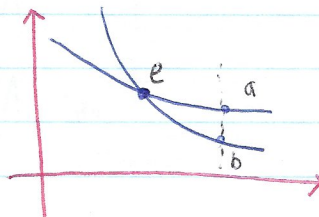
It does not mean it is  $\frac{3}{2}$  better ...

\* but if it was between 3.0359 and 3.045

⇒ Bigger the Better

### Consistency

\* One's own indifference curves cannot cross each other



$\begin{array}{l} a \sim e \\ \text{and} \\ b \sim e \end{array} \Bigg| a \sim b !!!$

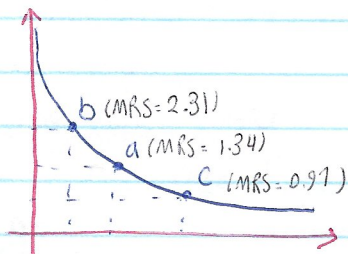
↓  
indifferent

# Marginal Rate of Substitution

(\*) if  $\Delta x = 1 \rightarrow \Delta y \neq 0$

$$MRS = \left| \frac{dy}{dx} \right| \approx \left| \frac{\Delta y}{\Delta x} \right|$$

$$\bar{u}(x,y) = \sqrt{x} + \sqrt{y} = 7.40852$$



MRS → for comparing the points on an indifference curve.

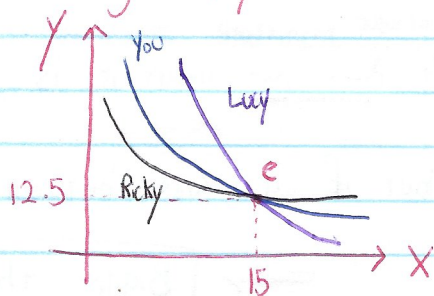
⇒ The value put on some item is regarded as higher than the other by the individual.

\* Scarcity :  $\begin{cases} y \text{ is scarce} & \checkmark \text{ more value} \\ X \text{ is not scarce} & - \text{ is available} \end{cases}$

X and Y are relatively compared

→ MRS :  $\begin{matrix} \swarrow \text{declining} \\ \searrow \text{increasing} \end{matrix}$

ex. Which one is willing to pay more for extra item of X?



The steepest Curve at e.  
↓  
Lucy.

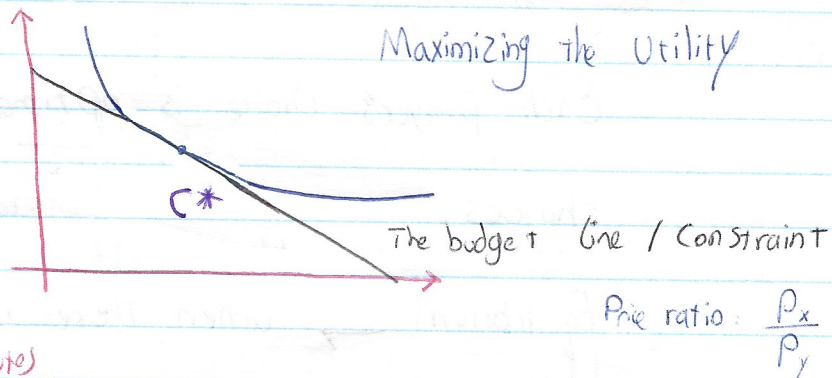
Lucy:  $MRS_e = 1.3$

You:  $MRS_e = 0.8$

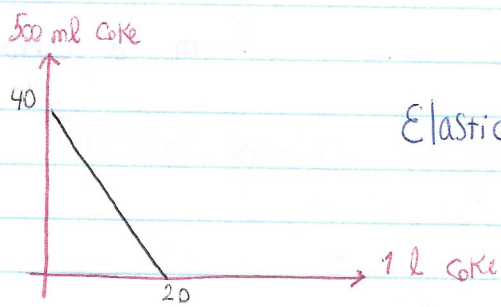
Ricky:  $MRS_e = 0.5$

→ Lucy is willing to pay \$1.3 for extra item of X.

# The Consumption Optimum



## Perfect Substitutes

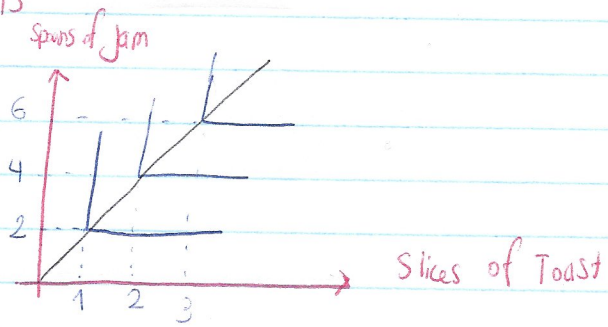


Elasticity: Sensitivity to change

\* Law of one price → getting back to equilibrium Price (Ratio)

\* Short selling

## Perfect Complements



## Nash Equilibrium

Each player's choice is optimal given the other's choices.

↓  
best choice

Equilibrium → when there is no incentive to deviate from a choice given the other's choice

- Wishful Thinking
- Over confidence
- False consensus effect

## Misconceptions of chance

\* Which sequence of coin tosses is most likely?

\* H - T - H - T - T - H

\* H - H - H - T - T - T

\* H - H - H - H - T - H

Ans: all the sequences are equally likely to occur.