

## ECO1102 Notes

### Chapter 5 Measuring A Nations Income September 20th 2016

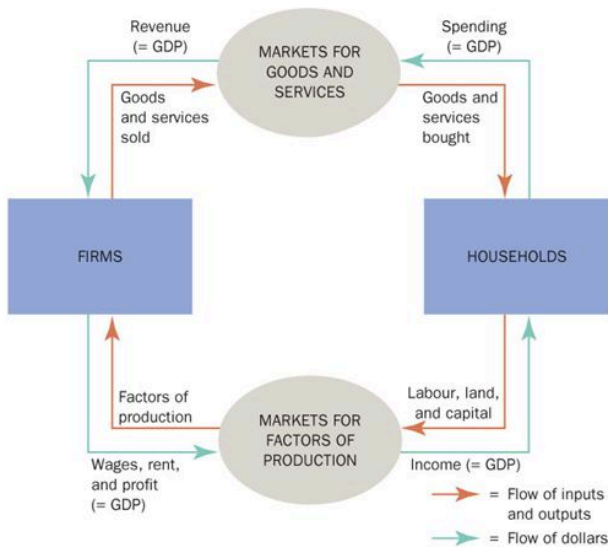
*Microeconomics*: the study of how households and firms make decisions and how they interact in markets

*Macroeconomics*: the study of economy-wide phenomena, including inflation, unemployment, and economic growth

- for economy as a whole income must equal expenditure

*Gross Domestic Product*: the market value of all final goods and services produced within a country in a given period of time

- countries with a high GDP usually also have a high “quality of life”
  - good health programs, education, low pollution, etc.



- income = expenditures
- circular-flow diagrams show the relationship between firms and households → the flow of money
- firms own labour that they provide to household (their expenditure) for money (income)
- capital (a loan of money for business) can be seen as a tool
- interest is made, and that money is collected from households

*Factors of Production*: land, labour, capital, entrepreneurship

- owner of a firm needs an entrepreneurial spirit and skill to succeed.

- GDP includes any product within the economy and its transaction - that are legal
  - not all transactions are known (still legitimate) = underground economy that is a secret from tax authorities
  - estimated rent is also included in GDP
    - the value of living (the rent you would pay if you were renting plus the value of the house when it was initially sold)
  - only final goods are included
  - Includes tangible goods and intangible services

*Personal Disposable Income*: is your income minus the cost of your need

- you can either spend or save this

$GDP (Y) = Consumption (C) + Investment (I) + Government Purchases (G) + Net Exports (NX)$

*Consumption*: is spending by households on goods and services, with the exception of purchases of new housing

- Includes education

*Investment*: spending specifically on capital equipment, inventories, and structures, including household purchases of new housing

- things that increase capacity - does not include employees

*Government Purchases/Expenditures*: spending on goods and services by local, territorial, provincial, and federal governments

- includes payment of government employees

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- does not include benefits/aid government provides because it isn't for a good or service
- Net Exports*: the value of a nation's exports minus the value of its imports; also called the trade balance
- goods made here, sold to foreign states → only final goods
  - if there is greater imports than exports there is a negative net exports
  - when someone buys a good or service from abroad, the purchase reduces net exports - but because it also raises consumption, investment, or government purchases, it does not affect GDP

"Cost of living rising"

- GDP measures the total spending → If total spending rises from one year to the next it means one of two things
  1. the economy is producing a larger output of goods and services
  2. goods and services are being sold at higher prices
- prices going up in general = inflation
  - also means wages will increase
- GDP will increase as money inflates because we convert goods and services into a dollar amount to calculate GDP

*Nominal GDP*: the production of goods and services valued at current prices

- will compare the prices to see what the GDP of one year would be in another

*Real GDP*: the production of goods and services valued at constant prices

- calculated simply

*GDP Deflator*: a measure of the price level calculated as the ratio of nominal GDP to real GDP times 100

- $\text{GDP Deflator} = (\text{nominal GDP} / \text{real GDP}) \times 100$
- Inflation Rate in Yr. 2 =  $\frac{\text{GDP Deflator in Yr. 2} - \text{GDP Deflator in Yr. 1}}{\text{GDP Deflator in Yr. 1}} \times 100$ 
  - real GDP will tell you the actual growth in economy
  - If real GDP decreases in 2 consecutive periods = recession

- Canada highly relies on foreign investment
  - foreign states spend more on us than we do on them
  - allows us to produce more and hire more people, who will buy more, inevitably bettering the quality of life
  - Canadian nationalists want to stop foreign investment/reliance
    - to make Canada more independent
    - Pierre Elliot Trudeau → anti-foreign investment

## Chapter 6

### Measuring the Cost of Living

October 4th 2016

*Inflation*: when price, in general, go up

*Consumer Price Index (CPI)*: a measure of the overall cost of the goods and services bought by a typical consumer

- computed to give you a general cost of living

$$\text{CPI} = \frac{\text{price of basket in current year}}{\text{price of basket in base year}} \times 100$$

*Inflation Rate*: the percentage change in the price index from the preceding period

- Inflation Rate in Yr. 2 =  $\frac{\text{CPI in Yr. 2} - \text{CPI in Yr. 1}}{\text{CPI in Yr. 1}} \times 100$

- *Core Inflation*: a measure of the underlying trend of inflation

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### Problems in Measuring the Cost of Living

*Commodity Substitution Bias:* when prices change from one year to the next, they do not all change proportionately

- some prices rise more than others and consumers react to the changes in price
  - buying less of the good that has risen in price
  - CPI ignores this because it averages out the basket

*Introduction of new goods:* when a new good is introduced, consumers have more variety to choose from

- greater variety makes each dollar more valuable
  - CPI's average doesn't consider the increase in the value of the dollar that arises from the introduction of new goods

*Unmeasured quality change:* if the quality of a good deteriorates from one year to the next, the value of a dollar falls, even if the price of the good stays the same. And if the quality rises, the value of a dollar rises

- Stats Canada tries to deal with the challenge but can't fully account for it

### GDP Deflator vs. Consumer Price Index

- GDP deflator reflects the prices of all goods and services produced domestically, whereas consumer price index reflects the prices of all goods and services bought by consumers
- consumer price index compares the price of a fixed basket of goods and services to the price of the basket in the base year, where the basket changes every two years
  - Whereas GDP deflator compares the price of currently produced goods and services to the price of the same goods and services in the base year

1957 gas price in 2012 = 1957 gas price (CPI in 2012/CPI in 1957)

- for when you need to compare interest rates at different times

Inflation rate: the automatic correction of a dollar amount for the effects of inflation by law or contract

- *Nominal interest rate:* doesn't consider inflation
- *Real interest rate:* considers inflation
  - what is the value of interest made/given
  - Real interest rate = Nominal interest rate — Inflation rate

## Chapter 7

### Production and Growth

October 4th 2016

- WWII caused a stagnation in production/economy
  - the loss of life, businesses and factories
    - this all provided an opportunity for growth in North America at huge rates —> SHORT TERM
    - Women entered the workforce in WWI, and increased in WWII
      - double the labourers = more production in general
    - Increase in technology (computers, industrial, and transportation)
  - the post-war period of growth ends in 1979 due to the OPEC oil crisis

*Productivity:* the quantity of goods and services produced from each hour of a worker's time

- workers have high productivity as their skills increase
- labour, natural resources and technology determine productivity
- productivity = output/input
- Capital determines productivity...
  - *Physical capital:* the stock of equipment and structures that are used to produce goods and services (machines - and their quality)

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- *Human capital*: the knowledge and skills that workers acquire through education, training, and experience (education and labour skill)
  - therefore, you need updated technology and a certain type of 'geographical type'
- *Natural Resources*: the inputs into the production of goods and services that are provided by nature such as land, rivers, and mineral deposits
- *Technological Knowledge*: society's understanding of the best ways to produce goods and services
  - proprietary knowledge, is knowledge only by the company that discovers it
- in the post-war period, Japan used investment in capital goods to recover and experience their miracle economic boom → Sony and Toyota came from this

*Economic Growth*: an increase in the amount of goods and services produced per head of the population over a period of time.

- capital is a produced factor of production, so society can change the amount of capital it has
  - because resources are scarce, devoting more resources to producing capital means there will be fewer resources to produce goods and services
    - a tradeoff
- a well-functioning and carefully regulated financial market, one that quickly and efficiently brings savings and investment together with minimal risk and in a transparent way, is a critical ingredient in the recipe for economic growth
  - When governments encourage saving and investment, they also encourage growth - better standard of living in the long-run

*Diminishing Returns*: the property whereby the benefit from an extra unit of an input declines as the quantity of the input increases

- when a nation saves more, fewer resources are needed to make consumption goods. And more resources are available to make capital goods
  - = more capital, more production, a more rapid growth in GDP
- diminishing returns is the view that as the stock of capital rises, the extra output produced from an addition unit of capital is subject to fall
  - higher saving rate allows more capital to be accumulated, the benefits from additional capital become smaller over time, and so growth slows down
  - The growth is short-term

*Catch-up Effect*: the property whereby countries that start off poor tend to grow more rapidly than countries that start off rich

- rich countries' capital per worker is already so high, that anything additional has a small effect on productivity
- foreign investment is another way for a country to acquire new capital
  - *Foreign Direct Investment*: a capital investment that is owned and operated in a foreign entity
  - *Foreign Indirect Investment*: an investment that is financed with foreign money operated by domestic residents
  - *Foreign Portfolio Investment*: an investment that is financed with foreign money but operated by domestic residents
- investment in human capital (education) is essential for long-run economic success
  - education/government policy to provide good education = higher wages and salaries
  - also results in externalities
    - *Externalities*: the effect of one person's actions on the well-being of a bystander → an educated person's new idea entering society's pool of knowledge
  - some poor countries face brain drain
    - *Brain Drain*: is the immigration of many of the most highly educated workers to rich countries, where they can enjoy a higher standard of living - rather than improving the production within their own country
- Healthier workers are more productive

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- the poverty cycle of people being sick because they poor, and people being poor because they are sick
- policies that ensure the health of the people = higher growth

*Property Rights:* the ability of people to exercise authority over the resources they own

- political instability is a threat to property to rights
- a lack of property rights give less incentive to save by nationals, less incentive to invest by foreigners

*Inward-oriented Policies:* policies that are aimed at raising productivity and living standards within the country by avoiding interaction with the rest of the world

- supported by domestic firms and the world's poorest countries have tried to achieve rapid growth through these means
- distrust of foreigners led policymakers to impose tariffs and other trade restrictions

*Outward-oriented Policies:* International trade in goods and services can improve the economic well-being of a country's citizens

- poor countries are better off pursuing this
- this is also where geographical location come into play

*Public Good:* the idea that once one person discovers a good, the idea should enter society's pool of knowledge, and other people can freely use it

- knowledge is a public good
- technological progress is a major reason for high living standards
- governments promote research and development
  - funding, research grants, tax breaks

*Population Growth* = a larger total output of goods and services

- doesn't not = a higher standard of living (i.e. China)
- effects of population growth on other factors of globalization
  - *Stretching Natural Resources:* a large population means a large workforce = more consumers
    - resources are scarcer
  - *Diluting Capital Stock:* high population growth reduces GDP per worker because rapid growth in the number of workers forces the capital stock to be spread more thinly
    - policies of equal treatment of women = a smaller birth rate

## Chapter 8

### Saving, Investment, And The Financial System

October 11th 2016

*Financial System:* is the group of institutions in the economy that help to match one person's savings with another person's investments

- saving and investment = long-run economic growth
  - when a country saves portions of its GDP, more resources are available for investment in capital = increase in productivity and living standard
- Financial systems move the economy's scarce resources from *savers* (spend less than they earn) to borrowers (spend more than they earn) to *borrowers* (spend more than they earn)
- *Financial Institutions:* coordinate savers and borrowers, are government regulated, but operate within the private sector - various financial institutions make up financial systems - can be divided into 2 categories...
  1. *Financial Markets:* financial institutions through which savers can directly provide funds to borrowers
    - *The Bond Market:* a bond is a certificate of indebtedness that specifies the obligation of the borrower to the holder of the bond - selling bond to raise money
      - bond is an IOU - it identifies the time at which the loan will be repaid, called the *date of maturity* and the *rate of interest* that will be paid periodically until the loan matures
    - 2 characters of bonds:

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- *Term*: length of time before a bond matures (*perpetuity*: bond that never matures - principal is never payed, interest forever)
- *Credit Risk*: the probability that the borrower will fail to pay some interest or principal
  - failure is called *default*
  - higher interest rates compensate higher risk
  - affected by level of debt being carried, stability of revenues
  - bonds will have higher interest rates than provincial/territorial bonds because corporate revenues are more volatile
- *The Stock Market*: stock represents ownership (partial) in a firm - therefore, a claim to profits
  - *Equity Finance*: is the sale of stock to raise money
  - owner of shares of stock is a part-owner
  - owner of a bond is a creditor of the corporation
    - Shareholders enjoy benefits of profit (and loss), where bondholders get only interest (constant)
  - NASDAQ and TSX
  - *Stock Index*: is computed as an average of a group of stock prices - monitor overall level of stock prices
- 2. *Financial Intermediaries*: are financial institutions through which savers can indirectly provide funds to borrowers
  - banks: smaller, unknown businesses will use bank loans to invest/finance their businesses
    - receive and gives interest to borrowers and savers
    - also a medium of exchange
  - mutual funds: an institution that sells shares to the public and uses the proceeds to buy a selection (portfolio) of various types of stocks of bonds
    - shareholder accepts all risk and return

### Identities

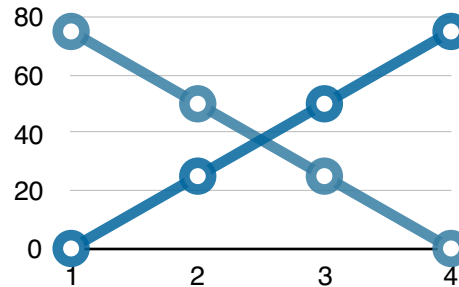
- gross domestic product
    - GDP = consumption + investment + government purchases + net exports
  - *Closed Economy*: one that doesn't interact with other economies - in international trade (NX)
    - $Y = C + I + G$
  - *National Saving (Saving)*: the total in the economy after paying for consumption and government purchases
    - $I = Y - C - G$
    - $I = S$
    - $S = Y - C - G$
    - $S = (Y - T - C) + (T - G)$
  - *Private Saving*: the income that households have left after paying for taxes and consumption
    - $= Y - T - C$
  - *Public Saving*: the tax revenue that the government has left after paying for its spending
    - $= T - G$
    - if T exceeds G → have more than it spends, the government runs a *budget surplus*
    - if G exceeds T → spends more than it has, the government runs a *budget deficit* (negative number)
  - for the economy as a whole,  $S = I$  means that savings must be equal to investment
  - financial systems are stand between S and I, directing a nation's savings to its investment
- Investment*: refers to the purchase of new capital
- if an individual's income exceeds his consumption, he adds to the nation's savings (even if he invests the money) therefore he is saving

*Loanable Funds*: refers to all income that people have chosen to save and lend out, rather than use for own consumption

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- *Market For Loanable Funds*: the market in which those who want to save supply funds and those who want to borrow to invest, demand funds
- this market, like all others, is governed by supply and demand
  - saving is the source of the supply of loanable funds
    - from those who want to borrow
  - investment is the source of the demand of loanable funds
    - from those who want to borrow

- interest rates are the price of a loan
- high interest rates
  - demand falls
  - supply rises
- Low interest rates
  - demand rises
  - supply falls



### Savings Incentives

- Canada has a low level of saving
  - countries standard of living depends on its ability to produce goods and services
- saving = long-run determinant of a nation's productivity
  - raise in saving rate = increase in growth of GDP
- economists favour changes to the tax system that encourage greater saving
- a lower cost of borrowing means households and firms are motivated to borrow more
- a reform in tax laws, encouraged greater saving, results in lower interest rates and greater investment
  - supply shifts to the right —> tax incentive, savings increase, supply increase
- However those tax changes decrease national saving

### Investment Incentives

- *Investment Tax Credit*: gives a tax advantage to any firm building a new factory or buying a new piece of equipment
- a reform of the tax laws encouraged greater investment, the result would be higher interest rates and greater saving
  - demand shifts to the right —> investment incentive, increases the demand for loanable funds

### Government Budget Deficits and Surplus

- budget deficit, budget surplus, balanced budget
- *Government Debt*: is the sum of all past budget deficits and surpluses
- *Crowding Out*: a decrease in investment that results from government borrowing
  - caused by the higher interest rate
  - budget deficit lowers national saving, so when the government borrows to finance its budget deficit, it crowds out those (households + firms) that would finance investment
- when a government reduces their national saving by running a budget deficit, the interest rate rises, and investment falls
  - supply shifts to the left —> budget deficit decreases the supply of loanable funds

*Vicious Circle*: cycle that results when deficits reduce the supply of loanable funds, increase interest rates, discourage investment, and result in slower economic growth; slower growth leads to lower tax revenue and higher spending on income-support programs, and the result can be even higher budget deficits

*Virtuous Circle*: cycle that results when surpluses increase the supply of loanable funds, reduce interest rates, stimulate investment, and result in faster economic growth; faster growth leads to higher tax revenue and lower spending on income-support programs, and the results can be even higher budget surpluses

## ECO1102 Notes

### Chapter 9

#### Unemployment And Its Natural Rate

October 18th, 2016

*Labour Force*: the total number of workers, including both the employed and unemployed

- labour force = number employed + number unemployed

*Unemployment Rate*: the percentage of the labour force that is unemployed

- unemployment rate = (number of unemployed/labour force) x 100

*Labour-force Participation Rate*: the percentage of the adult population that is in the labour force

- labour-force participation rate = (labour force/adult population) x 100

*Natural Rate of Unemployment*: the rate of unemployment to which the economy tends to return in the long-run

*Cyclical Unemployment*: the deviation of unemployment from its natural rate

*Frictional Unemployment*: unemployment that results because it takes time for workers to search for the jobs that best suit their tastes and skills

*Structural Unemployment*: unemployment that results because the number of jobs available in some labour markets is insufficient to provide a job for everyone who wants one

*Job Search*: the process by which workers find appropriate jobs given their tastes and skills

*Employment Insurance*: a government program that partially protects workers' incomes when they become unemployed

*Unions*: a worker association that bargains with employers over wages and working conditions

*Collective Bargaining*: the process by which unions and firms agree on the terms of employment

*Strike*: the organized withdrawal of labour from a firm by a union

*Efficiency Wages*: above-equilibrium wages paid by firms in order to increase worker productivity

### Chapter 14

#### Aggregate Demand and Aggregate Supply

Facts about economic fluctuations

1. fluctuations are irregular and unpredictable - business cycle
2. most macroeconomic quantities fluctuate together
3. as output falls, unemployment rises

Model of aggregate demand and aggregate supply: the model that most economists use to