

# Statistics for Business and Economics

## 8<sup>th</sup> Edition



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### Chapter 3

### Probability



# Chapter Goals

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**After completing this chapter, you should be able to:**

- Explain basic probability concepts and definitions
- Use a Venn diagram or tree diagram to illustrate simple probabilities
- Apply common rules of probability
- Compute conditional probabilities
- Determine whether events are statistically independent
- Use Bayes' Theorem for conditional probabilities

# Important Terms

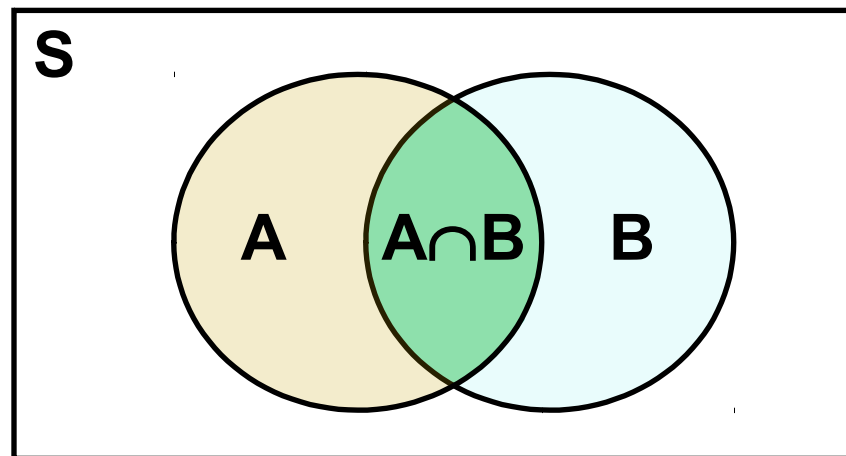
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- **Random Experiment** – a process leading to an uncertain outcome
- **Basic Outcome** – a possible outcome of a random experiment
- **Sample Space ( $S$ )** – the collection of all possible outcomes of a random experiment
- **Event ( $E$ )** – any subset of basic outcomes from the sample space

# Important Terms

*(continued)*

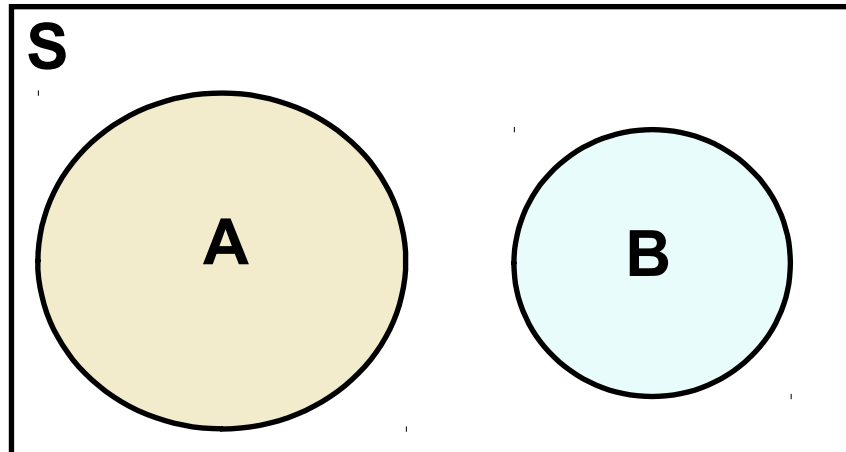
- **Intersection of Events** – If A and B are two events in a sample space S, then the intersection,  $A \cap B$ , is the set of all outcomes in S that belong to both A and B



# Important Terms

*(continued)*

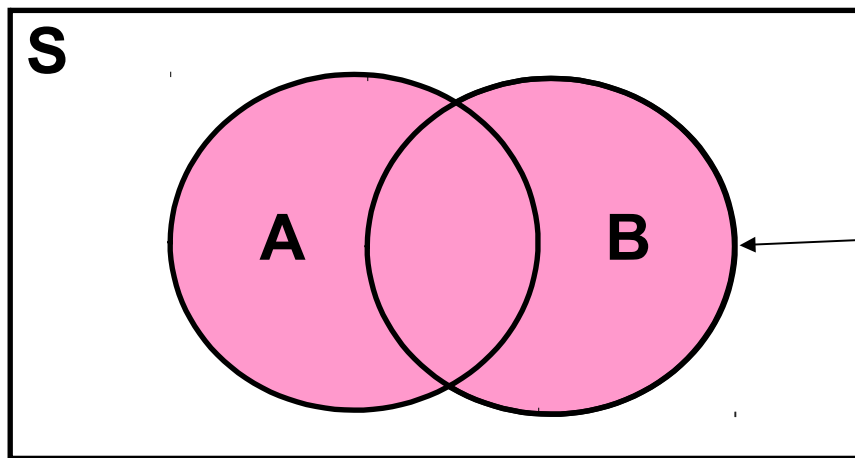
- A and B are **Mutually Exclusive Events** if they have no basic outcomes in common
  - i.e., the set  $A \cap B$  is empty



# Important Terms

*(continued)*

- **Union of Events** – If  $A$  and  $B$  are two events in a sample space  $S$ , then the union,  $A \cup B$ , is the set of all outcomes in  $S$  that belong to either  $A$  or  $B$

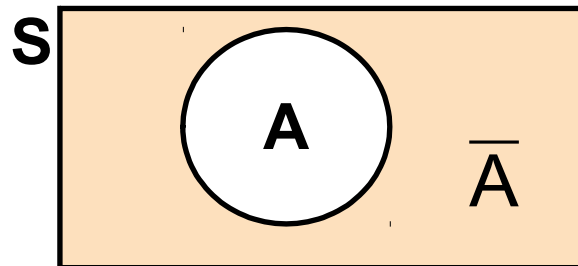


The entire shaded area represents  $A \cup B$

# Important Terms

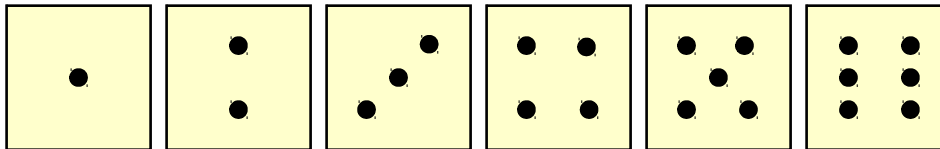
(continued)

- Events  $E_1, E_2, \dots, E_k$  are **Collectively Exhaustive** events if  $E_1 \cup E_2 \cup \dots \cup E_k = S$ 
  - i.e., the events completely cover the sample space
- The **Complement** of an event  $A$  is the set of all basic outcomes in the sample space that do not belong to  $A$ . The complement is denoted  $\bar{A}$



# Examples

Let the **Sample Space** be the collection of all possible outcomes of rolling one die:



$$S = [1, 2, 3, 4, 5, 6]$$

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Let **A** be the event “Number rolled is even”

Let **B** be the event “Number rolled is at least 4”

Then

$$A = [2, 4, 6] \quad \text{and} \quad B = [4, 5, 6]$$



# Examples

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*(continued)*

$$S = [1, 2, 3, 4, 5, 6]$$

$$A = [2, 4, 6]$$

$$B = [4, 5, 6]$$

## Complements:

$$\bar{A} = [1, 3, 5]$$

$$\bar{B} = [1, 2, 3]$$

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## Intersections:

$$A \cap B = [4, 6]$$

$$\bar{A} \cap B = [5]$$

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## Unions:

$$A \cup B = [2, 4, 5, 6]$$

$$A \cup \bar{A} = [1, 2, 3, 4, 5, 6] = S$$



# Examples

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*(continued)*

$S = [1, 2, 3, 4, 5, 6]$

$A = [2, 4, 6]$

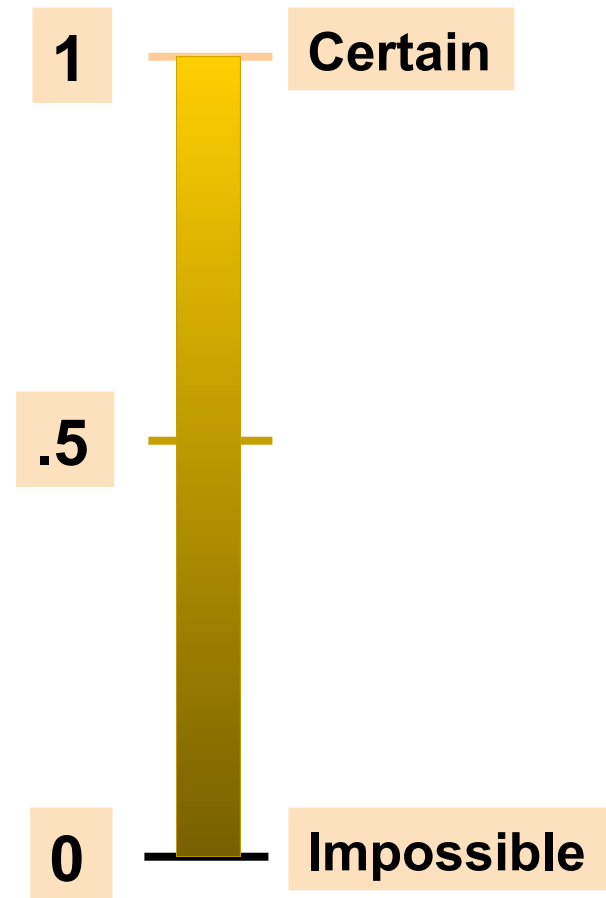
$B = [4, 5, 6]$

- **Mutually exclusive:**
  - A and B are **not** mutually exclusive
    - The outcomes 4 and 6 are common to both
- **Collectively exhaustive:**
  - A and B are **not** collectively exhaustive
    - $A \cup B$  does not contain 1 or 3

# Probability and Its Postulates

- **Probability** – the chance that an uncertain event will occur (always between 0 and 1)

$$0 \leq P(A) \leq 1 \quad \text{For any event A}$$





# Assessing Probability

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- There are three approaches to assessing the probability of an uncertain event:
  1. classical probability
  2. relative frequency probability
  3. subjective probability



# Classical Probability

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- Assumes all outcomes in the sample space are equally likely to occur

Classical probability of event A:

$$P(A) = \frac{N_A}{N} = \frac{\text{number of outcomes that satisfy the event A}}{\text{total number of outcomes in the sample space}}$$

- Requires a count of the outcomes in the sample space



# Counting the Possible Outcomes

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- Use the **Combinations formula** to determine the number of combinations of  $n$  items taken  $k$  at a time

$$C_k^n = \frac{n!}{k!(n-k)!}$$

- where
  - $n! = n(n-1)(n-2)\dots(1)$
  - $0! = 1$  by definition



# Permutations and Combinations

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## The number of possible orderings

- The total number of possible ways of arranging  $x$  objects in order is

$$x! = x(x - 1)(x - 2) \dots (2)(1)$$

- $x!$  is read as “ $x$  factorial”



# Permutations and Combinations

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*(continued)*

**Permutations:** the number of possible arrangements when  $x$  objects are to be selected from a total of  $n$  objects and arranged in order [with  $(n - x)$  objects left over]

$$P_x^n = n(n - 1)(n - 2) \dots (n - x + 1)$$
$$= \frac{n!}{(n - x)!}$$



# Permutations and Combinations

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*(continued)*

- **Combinations:** The number of combinations of  $x$  objects chosen from  $n$  is the number of possible selections that can be made

$$C_k^n = \frac{P_x^n}{x!}$$
$$= \frac{n!}{x!(n-x)!}$$

# Permutations and Combinations

## Example

Suppose that two letters are to be selected from **A, B, C, D** and arranged in order. How many **permutations** are possible?

- Solution The number of permutations, with

$$n = 4 \text{ and } x = 2, \text{ is } P_2^4 = \frac{4!}{(4-2)!} = 12$$

- The permutations are

**AB AC AD BA BC BD**  
**CA CB CD DA DB DC**

# Permutations and Combinations

## Example

*(continued)*

Suppose that two letters are to be selected from **A, B, C, D**. How many **combinations** are possible (i.e., order is not important)?

- Solution The number of combinations is

$$C_2^4 = \frac{4!}{2!(4-2)!} = 6$$

- The combinations are

**AB** (same as BA)

**BC** (same as CB)

**AC** (same as CA)

**BD** (same as DB)

**AD** (same as DA)

**CD** (same as DC)



# Assessing Probability

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## Three approaches (continued)

### 2. relative frequency probability

- the limit of the proportion of times that an event  $A$  occurs in a large number of trials,  $n$

$$P(A) = \frac{n_A}{n} = \frac{\text{number of events in the population that satisfy event } A}{\text{total number of events in the population}}$$

### 3. subjective probability

an individual opinion or belief about the probability of occurrence



# Probability Postulates

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1. If  $A$  is any event in the sample space  $S$ , then

$$0 \leq P(A) \leq 1$$

2. Let  $A$  be an event in  $S$ , and let  $O_i$  denote the basic outcomes. Then

$$P(A) = \sum_A P(O_i)$$

(the notation means that the summation is over all the basic outcomes in  $A$ )

3.  $P(S) = 1$

# Probability Rules

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- The **Complement rule**:

$$P(\bar{A}) = 1 - P(A) \quad \text{i.e., } P(A) + P(\bar{A}) = 1$$

- The **Addition rule**:

- The probability of the union of two events is

$$P(A \cup B) = P(A) + P(B) - P(A \cap B)$$



# A Probability Table

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**Probabilities and joint probabilities for two events A and B are summarized in this table:**

	B	$\bar{B}$	
A	$P(A \cap B)$	$P(A \cap \bar{B})$	$P(A)$
$\bar{A}$	$P(\bar{A} \cap B)$	$P(\bar{A} \cap \bar{B})$	$P(\bar{A})$
	$P(B)$	$P(\bar{B})$	$P(S) = 1.0$

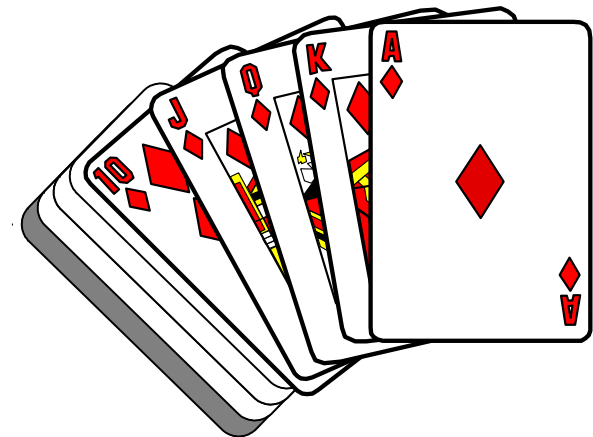
# Addition Rule Example

Consider a standard deck of 52 cards, with four suits:



Let event A = card is an Ace

Let event B = card is from a red suit



# Addition Rule Example

(continued)

$$P(\text{Red} \cup \text{Ace}) = P(\text{Red}) + P(\text{Ace}) - P(\text{Red} \cap \text{Ace})$$

$$= \frac{26}{52} + \frac{4}{52} - \frac{2}{52} = \frac{28}{52}$$

Type	Color		Total
	Red	Black	
Ace	2	2	4
Non-Ace	24	24	48
Total	26	26	52

Don't count the two red aces twice!



# Conditional Probability

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- A **conditional probability** is the probability of one event, given that another event has occurred:

$$P(A | B) = \frac{P(A \cap B)}{P(B)}$$



**The conditional probability of A given that B has occurred**

$$P(B | A) = \frac{P(A \cap B)}{P(A)}$$



**The conditional probability of B given that A has occurred**



# Conditional Probability Example

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- Of the cars on a used car lot, 70% have air conditioning (AC) and 40% have a CD player (CD). 20% of the cars have both.
- What is the probability that a car has a CD player, given that it has AC ?

i.e., we want to find  $P(\text{CD} \mid \text{AC})$

# Conditional Probability Example

(continued)

- Of the cars on a used car lot, **70%** have air conditioning (AC) and **40%** have a CD player (CD). **20%** of the cars have both.

	CD	No CD	Total
AC	.2	.5	.7
No AC	.2	.1	.3
Total	.4	.6	1.0

$$P(\text{CD} | \text{AC}) = \frac{P(\text{CD} \cap \text{AC})}{P(\text{AC})} = \frac{.2}{.7} = .2857$$

# Conditional Probability Example

(continued)

- Given AC, we only consider the top row (70% of the cars). Of these, 20% have a CD player. 20% of 70% is 28.57%.

	CD	No CD	Total
AC	.2	.5	.7
No AC	.2	.1	.3
Total	.4	.6	1.0

$$P(\text{CD} | \text{AC}) = \frac{P(\text{CD} \cap \text{AC})}{P(\text{AC})} = \frac{.2}{.7} = .2857$$



# Multiplication Rule

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- Multiplication rule for two events A and B:

$$P(A \cap B) = P(A | B)P(B)$$

- also

$$P(A \cap B) = P(B | A)P(A)$$

# Multiplication Rule Example

$$P(\text{Red} \cap \text{Ace}) = P(\text{Red} | \text{Ace})P(\text{Ace})$$

$$= \left(\frac{2}{4}\right)\left(\frac{4}{52}\right) = \frac{2}{52}$$

$$= \frac{\text{number of cards that are red and ace}}{\text{total number of cards}} = \frac{2}{52}$$

Type	Color		Total
	Red	Black	
Ace	2	2	4
Non-Ace	24	24	48
Total	26	26	52



# Statistical Independence

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- Two events are **statistically independent** if and only if:

$$P(A \cap B) = P(A)P(B)$$

- Events A and B are independent when the probability of one event is not affected by the other event
- If A and B are independent, then

$$P(A | B) = P(A) \quad \text{if } P(B) > 0$$

$$P(B | A) = P(B) \quad \text{if } P(A) > 0$$



# Statistical Independence

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*(continued)*

- For multiple events:

$E_1, E_2, \dots, E_k$  are **statistically independent** if and only if:

$$P(E_1 \cap E_2 \cap \dots \cap E_k) = P(E_1)P(E_2)\dots P(E_k)$$



# Statistical Independence Example

- Of the cars on a used car lot, **70%** have air conditioning (AC) and **40%** have a CD player (CD). **20%** of the cars have both.

	CD	No CD	Total
AC	.2	.5	.7
No AC	.2	.1	.3
Total	.4	.6	1.0

- Are the events AC and CD statistically independent?

# Statistical Independence Example

*(continued)*

	CD	No CD	Total
AC	.2	.5	.7
No AC	.2	.1	.3
Total	.4	.6	1.0

$$P(\text{AC} \cap \text{CD}) = 0.2$$

$$\left. \begin{array}{l} P(\text{AC}) = 0.7 \\ P(\text{CD}) = 0.4 \end{array} \right\} P(\text{AC})P(\text{CD}) = (0.7)(0.4) = 0.28$$

$$P(\text{AC} \cap \text{CD}) = 0.2 \neq P(\text{AC})P(\text{CD}) = 0.28$$

So the two events are **not** statistically independent

## 3.4

# Bivariate Probabilities

**Outcomes for bivariate events:**

	$B_1$	$B_2$	...	$B_k$
$A_1$	$P(A_1 \cap B_1)$	$P(A_1 \cap B_2)$	...	$P(A_1 \cap B_k)$
$A_2$	$P(A_2 \cap B_1)$	$P(A_2 \cap B_2)$	...	$P(A_2 \cap B_k)$
.	.	.	.	.
.	.	.	.	.
.	.	.	.	.
$A_h$	$P(A_h \cap B_1)$	$P(A_h \cap B_2)$	...	$P(A_h \cap B_k)$



# Joint and Marginal Probabilities

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- The probability of a joint event,  $A \cap B$ :

$$P(A \cap B) = \frac{\text{number of outcomes satisfying } A \text{ and } B}{\text{total number of elementary outcomes}}$$

- Computing a marginal probability:

$$P(A) = P(A \cap B_1) + P(A \cap B_2) + \cdots + P(A \cap B_k)$$

- Where  $B_1, B_2, \dots, B_k$  are  $k$  mutually exclusive and collectively exhaustive events

# Marginal Probability Example

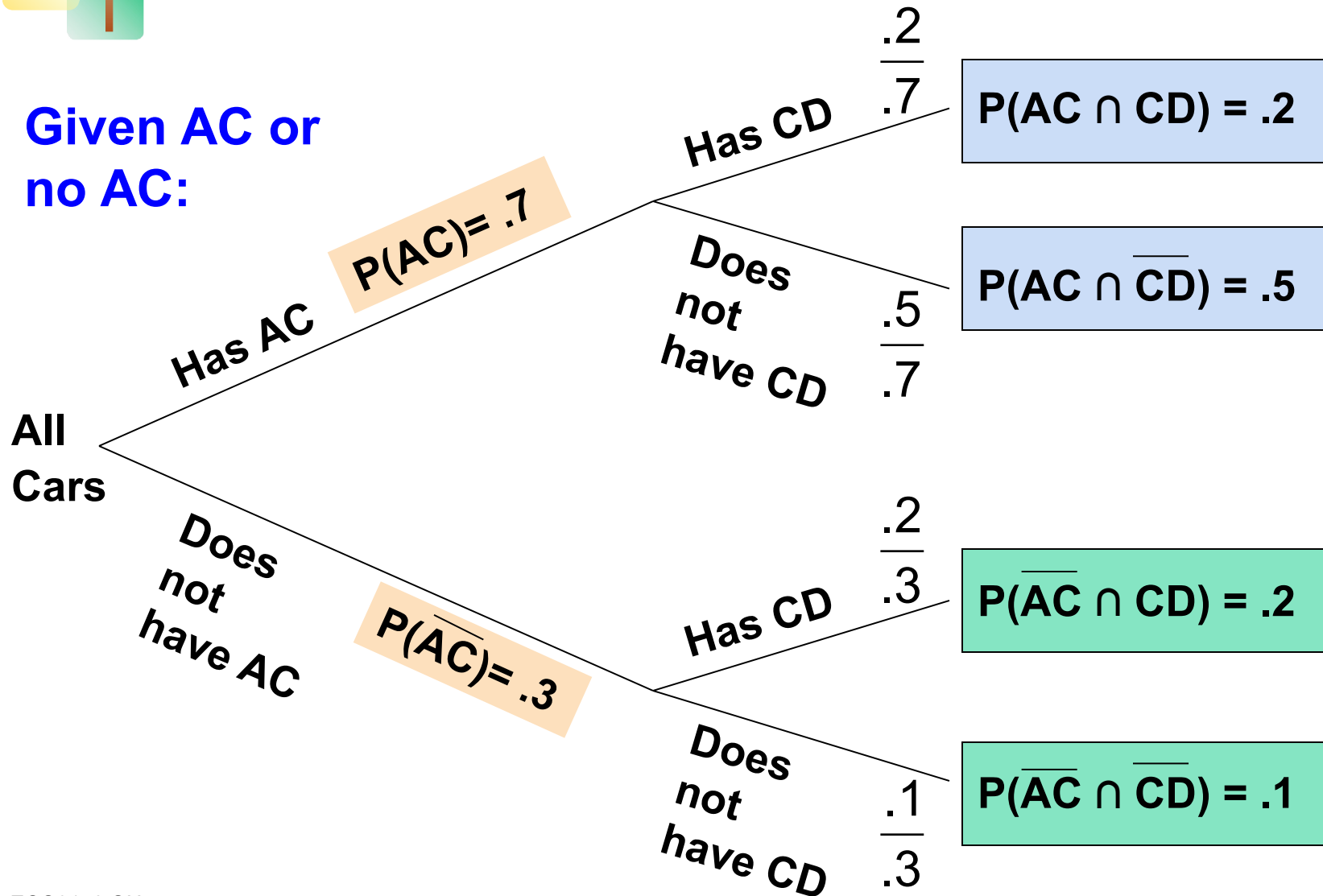
**P(Ace)**

$$= P(\text{Ace} \cap \text{Red}) + P(\text{Ace} \cap \text{Black}) = \frac{2}{52} + \frac{2}{52} = \frac{4}{52}$$

Type	Color		Total
	Red	Black	
Ace	2	2	4
Non-Ace	24	24	48
Total	26	26	52

# Using a Tree Diagram

Given AC or  
no AC:





# Odds

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- The **odds** in favor of a particular event are given by the ratio of the probability of the event divided by the probability of its complement
- The odds in favor of A are

$$\text{odds} = \frac{P(A)}{1-P(A)} = \frac{P(A)}{P(\bar{A})}$$



# Odds: Example

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- Calculate the probability of winning if the odds of winning are 3 to 1:

$$\text{odds} = \frac{3}{1} = \frac{P(A)}{1-P(A)}$$

- Now multiply both sides by  $1 - P(A)$  and solve for  $P(A)$ :

$$3 \times (1 - P(A)) = P(A)$$

$$3 - 3P(A) = P(A)$$

$$3 = 4P(A)$$

$$P(A) = 0.75$$



# Overinvolvement Ratio

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- The probability of event  $A_1$  conditional on event  $B_1$  divided by the probability of  $A_1$  conditional on activity  $B_2$  is defined as the **overinvolvement ratio**:

$$\frac{P(A_1 | B_1)}{P(A_1 | B_2)}$$

- An overinvolvement ratio greater than 1 implies that event  $A_1$  increases the conditional odds ratio in favor of

$B_1$ :

$$\frac{P(B_1 | A_1)}{P(B_2 | A_1)} > \frac{P(B_1)}{P(B_2)}$$

3.5

# Bayes' Theorem

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Let  $A_1$  and  $B_1$  be two events. Bayes' theorem states that

$$P(B_1 | A_1) = \frac{P(A_1 | B_1)P(B_1)}{P(A_1)}$$

and

$$P(A_1 | B_1) = \frac{P(B_1 | A_1)P(A_1)}{P(B_1)}$$

- a way of revising conditional probabilities by using available or additional information

3.5

# Bayes' Theorem

Bayes' theorem (alternative statement)

$$P(E_i | A) = \frac{P(A | E_i)P(E_i)}{P(A)}$$
$$= \frac{P(A | E_i)P(E_i)}{P(A | E_1)P(E_1) + P(A | E_2)P(E_2) + \dots + P(A | E_k)P(E_k)}$$

■ where:

$E_i$  =  $i^{\text{th}}$  event of  $k$  mutually exclusive and collectively exhaustive events

$A$  = new event that might impact  $P(E_i)$

# Bayes' Theorem Example

- A drilling company has estimated a 40% chance of striking oil for their new well.
- A detailed test has been scheduled for more information. Historically, 60% of successful wells have had detailed tests, and 20% of unsuccessful wells have had detailed tests.
- Given that this well has been scheduled for a detailed test, what is the probability that the well will be successful?



# Bayes' Theorem Example

(continued)

- Let  $S$  = successful well  
 $U$  = unsuccessful well
- $P(S) = .4$  ,  $P(U) = .6$  (prior probabilities)
- Define the detailed test event as  $D$
- Conditional probabilities:  
 $P(D|S) = .6$        $P(D|U) = .2$
- Goal is to find  $P(S|D)$



# Bayes' Theorem Example

(continued)

Apply Bayes' Theorem:

$$\begin{aligned} P(S | D) &= \frac{P(D | S)P(S)}{P(D | S)P(S) + P(D | U)P(U)} \\ &= \frac{(.6)(.4)}{(.6)(.4) + (.2)(.6)} \\ &= \frac{.24}{.24 + .12} = .667 \end{aligned}$$



So the revised probability of success (from the original estimate of .4), given that this well has been scheduled for a detailed test, is .667



# Chapter Summary

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- Defined basic probability concepts
  - Sample spaces and events, intersection and union of events, mutually exclusive and collectively exhaustive events, complements
- Examined basic probability rules
  - Complement rule, addition rule, multiplication rule
- Defined conditional, joint, and marginal probabilities
- Reviewed odds and the overinvolvement ratio
- Defined statistical independence
- Discussed Bayes' theorem