

# #1) Bertrand problem

Assume two firms (firm 1 and firm 2) with the following cost structure

$$C_1(Q_1) = 10Q_1$$

$$C_2(Q_2) = 20Q_2$$

that face the following demand

$$P = 100 - Q$$

(where  $Q$  is total sales of the homogeneous good)

Assume the firms compete on prices and make their decision simultaneously

- calculate the equilibrium prices
- how much will each firm produce
- Is your answer in a) a N.E. set of strategies

## #2 Stackelberg problem (differentiated goods)

Assume two firms (firm 1 and firm 2)  
with the following cost structure

$$C_1(Q_1) = 4Q_1$$

$$C_2(Q_2) = 4Q_2$$

that face the following demands

$$P_1 = 20 - 2Q_1 - Q_2$$

$$P_2 = 20 - Q_1 - 2Q_2$$

Assume the firms compete on  
quantity in a sequential manner.

Where firm 2 chooses its output  
first and then firm 1 makes its  
choice

a) calculate the equilibrium  
quantities of both firms

## Answers

$$\# 1 \quad MC_1 = \frac{dC_1(Q_1)}{dQ_1} = 10$$

$$MC_2 = \frac{dC_2(Q_2)}{dQ_2} = 20$$

a)  $(P_1, P_2) = (19.99, 20)$

b) Firm 2 will have no sales,  
and firm 1 will produce

$$Q_1 = 100 - P_1$$

$$= 100 - 19.99$$

$$Q_1 = 80.01$$

c) Yes

$$(P_1, P_2) = (19.99, 20)$$

## Answers #2

Start with the firm that makes its output decision last

Max<sub>Q<sub>1</sub></sub> Profit @ firm 1

$$\text{Max}_{Q_1} P_1(Q_1) - C_1(Q_1)$$

$$\text{Max}_{Q_1} (20 - 2Q_1 - Q_2)Q_1 - 4Q_1$$

$$\text{Max}_{Q_1} 20Q_1 - 2Q_1^2 - Q_1Q_2 - 4Q_1$$

$$16 - 4Q_1 - Q_2 = 0$$

$$Q_1 = \frac{16 - Q_2}{4}$$

Max<sub>Q<sub>2</sub></sub> Profits @ firm 2 st.  $Q_1 = \frac{16 - Q_2}{4}$

$$\text{Max}_{Q_2} P_2(Q_2) - C_2(Q_2) \text{ st } Q_1 = \frac{16 - Q_2}{4}$$

$$\text{Max}_{Q_2} (20 - 2Q_2 - Q_1)Q_2 - 4Q_2 \text{ st } Q_1 = \frac{16 - Q_2}{4}$$

$$\text{Max}_{Q_2} 20Q_2 - 2Q_2^2 - Q_1Q_2 - 4Q_2 \text{ st } Q_1 = \frac{16 - Q_2}{4}$$

$$\text{Max}_{Q_2} 20Q_2 - 2Q_2^2 - \left(\frac{16-Q_2}{4}\right)Q_2 - 4Q_2$$

$$20 - 4Q_2 - 4 + \frac{2Q_2}{4} - 4 = 0$$

$$Q_2 =$$

$$Q_2 = 12/3.5 = 3.4$$

$$Q_1 = \frac{16-Q_2}{4}$$

$$Q_1 = \frac{16-3.4}{4}$$

$$Q_1 = 3.15$$