

**A) What does an employee must know before accepting a job?**

- The job description
- What is necessary to get an increase in salary?
- What is necessary to be promoted?

**B) 1 staff is unionized, what steps does the employer takes to de-unionized its staff?**

- Move to the certified on the basis that the bargain unit is no longer representative of the union.
- That there are not enough members that define the union.
- The bargain unit has been abolished.

**\*\*\*Is it better for workers at a dinner to be unionized or not to be?**

- They already have -1: Government regulation CSST
- 2: Workers compensation boards

So it depends on: 1-Why the union was formed  
2-The motivation of the union  
3-The needs of the union

**C) Is an employee restricted to work somewhere else after the end of his actual job contract?**

- Not eligible to work for a competitor 6 months after the end of employment.
- Should not benefit from any confidential info for personal use or gain.
- Within the province of QC. (Can't work for a competitor)

D) What basic needs must be fulfilled in order to be satisfied with the work we have to do?

**S-E-S-S-P** \*\*\* (Maslow hierarchical pyramid)\*\*\*

1. Self-Actualization... Self-fulfillment, capabilities
2. Esteem needs... Status, recognition
3. Social needs... Friendship, companionship
4. Security needs... Stability, protection
5. Physiological needs... Shelter, survival oriented, working environment

**E) How to make an employee feel a part of the actual heart of the company?**

- Giving the possibility to buy shares
- Offering an increase in salary
- Titles, responsibility
- Promoting
- Quality of the share (Common share or Share of right)

**G) Why is gold valuable?**

- Relatively scaled

- Influence in demand and supply
- Historically-----Gold= Standard or support for their currency.

\*\*\*Is a certified check as valuable as gold? If not why?

- They have the same value for exchange
- Cash does not have the same value
- Take money over a check or gold, because it is more precise.

G) A friend has a new company: SuperTimHortons with cups made of gold (Large demand) and he wants you to work for him for a low salary. You can either choose to be paid in cash or in gold, which one you pick?

- Cash
- If you take gold, you need to exchange it for a currency and there is an exchange rate.

### TRUE OF FALSE QUESTIONS

1. Bond deal is the face amount of the interest. You will be able to sell at more. FALSE
2. In an open shop all employees opposed to a closed shop must pay dues. FALSE
3. Certified check is preprimary. FALSE
4. The main function of a bank is to ease the flow of money to some who don't have a surplus where there is a surplus. TRUE
5. A company share is a right to the company. TRUE
6. Dividend is calculated by dividing by growth revenue and profit. FALSE
7. Hot dog would not make an appropriate sort of currency, because it doesn't fit into parking meters. TRUE
8. Mortgage and an account receivable are real property. FALSE
9. A bank account is actually a loan to a customer to the bank. TRUE
10. Warner brothers said a verbal contract is not worth the same as a writing contract. TRUE
11. The book value of a share is the shareholder equity divided by the number of shares. TRUE
12. A loan is valid as long as the consent is 60%. FALSE
13. The higher the debt to equity ratio is, the easier is to obtain a loan. FALSE
14. The sale of an IPO raises debt capital. FALSE
15. A credit card qualifies as a currency. FALSE
16. When you return a sweater you have purchased, the value of the sale is deducted to the employees commission reduce. TRUE
17. The rate at which the bay sales suit in store is a measure of its efficiency. TRUE
18. A fiscal year is always a 12 months period. TRUE
19. A fiscal year always ends Dec. 31<sup>st</sup>. FALSE
20. The fourth chairs are really dumb. FALSE
21. A bookkeeper is an accountant. FALSE
22. Real property is not intellectual property. TRUE
23. Jack gives Julie a check to buy Champlain Bridge, but notice later that Julie did not own Champlain Bridge and than cancel the check. Can he? TRUE