

Name: Shant TichagharbanianID# 2110

- **All assumptions discussed in class are applicable**
- Land Costs: \$3,000,000
- Demolition costs \$500,000
- Land with existing building purchased 8 months before demolition starts and financed at 6.10% per annum, compounded weekly. Assume 52 weeks
- Existing building: \$400,000
- Construction Costs:
 - Hard Costs \$5,600,000
 - Soft Costs \$4,900,000
-] 10,500,000
- Demolition period: 2 month
- Construction period: 11 months (includes demolition time)
- Demolition costs financed at 5.30% per annum, compounded quarterly. 36% of demolition costs is paid when demolition starts, and the balance is paid when demolition is completed.
- Construction costs financed at 5.70% per annum, compounded monthly. 56% of construction costs is paid when construction starts, and the balance is paid when construction is completed.
- Building depreciated at a CCA rate of 4%, declining balance method, half-year rule applies
- Tax rate: 40%
- Loan-to-Value Ratio = 75%
 - Mortgage #1: 80% of Loan @ 4.20% pa, compounded semi-annually
 - Mortgage #2: 20% of Loan @ 4.70% pa, compounded semi-annually
- No Processing fees
- Term of loan = 15 years and Annual payments
- ✓ **PARKING Level 1: 120 cars @ \$80 per month**
- ✓ **PARKING Level 2: 110 cars @ \$90 per month**
- ✓ **Rentable area (OFFICE): 16,000 square feet**
- ✓ **Net Rent rate per year (OFFICE): \$13.50 per square foot**
- ✓ **Rentable area (GROUND): 15,000 square feet**
- ✓ **Net Rent rate per year (GROUND): \$16.75 per square foot**
- ✓ **Rentable area (RETAIL): 17,000 square feet**
- ✓ **Net Rent rate per year (RETAIL): \$15.50 per square foot**
- **Vacancy and credit losses (OFFICE):**
 - Year 1: 15%
 - Year 2: 8%
- **Inflation: 2.15% per annum**

- All LEASES, renewed every 4 years, *except PARKING*
- PARKING Leases, renewed every year
- Operating costs and realty taxes: \$12.75 per square foot

WARNING: Concordia photo ID, pencil, pen, two calculators, permitted on the desk. Everything else under the chair or desk. No sharing of calculators; No cellphones on you. *Untidy work will be penalized.* **DO NOT REMOVE STAPLE, complete NAME and ID before starting**

<i>Complete the table below</i>	<i>Year 1</i>	<i>Year 2</i>
Net Revenue (Net Operating Income)	901,750 ^B	936,155 ^B
Capital Cost Allowance (CCA)	221,204 ^B	433,560 ^B
Earnings Before Interest and Taxes	680,546 ^B	502,595 ^B
Interest Expense	489,696 ^B	465,877 ^B
Earnings Before Taxes (EAT)	190,850 ^B	36,718 ^B
Taxes	76,340 ^B	14,687 ^B
Earnings After Taxes (EAT)	114,510 ^B	22,031 ^B
CCA	+ 221,204 ^B	433,560 ^B
Principle	- 548,407 ^B	572,226 ^B
Cash Flow After Taxes (CFAT)	= 327,203^B	138,666^B

(212693) (116635)

careless

4
8

$$EAR = \left[1 + \frac{NOM}{m} \right]^m - 1$$

$$FV = (1+r)^n * PV$$

$$PV \text{ annuity} = \frac{1 - (1+r)^{-n}}{r} \cdot (\text{payment amount}).$$

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Cash Flow After Taxes (CFAT)	= 327,203^B	138,666^B

(212693) (116635)

calculators

4
8

$$EAR = \left[1 + \frac{NOM}{m} \right]^m - 1$$

$$FV = (1+r)^n * PV$$

$$PV \text{ annuity} = \frac{1 - (1+r)^{-n}}{r} \cdot (\text{payment amount}).$$

Ground: $15,000 \times 16.75 = \underline{251,250}$ \$ for years 1 and 2.

Retail: $17,000 \times 15.50 = \underline{263,500}$ \$ for years 1 and 2.

Parking: $20 \times 12 \times 120 = 115,200$ \$
 $90 \times 12 \times 110 = 118,800$ \$ } $\underline{234,000}$ \$ for year 1

Year 2: $234,000 (1.0215) = \underline{239,031}$ \$

Office: Year 1

$\rightarrow 0.85 \times 16,000 \times 13.50 = 183,600$ \$

Year 2

$\rightarrow 0.07 \times 16,000 \times 13.50 (1.0215) = 15,445$ \$

$\rightarrow 183,600 + 15,445 = 199,045$ \$

Office Operating Cost:

Year 1

$\rightarrow 0.15 \times 12.75 \times 16,000 = (30,600)$ \$ $\rightarrow 183,600 - 30,600 = \underline{153,000}$ \$

Year 2

$\rightarrow 0.08 \times 12.75 \times 16,000 (1.0215) = (16,671)$ \$ $\rightarrow 199,045 - 16,671 = \underline{182,374}$ \$

Summary:

	Year 1	Year 2
ground	251,250	251,250
retail	263,500	263,500
parking	234,000	239,031
office	153,000	182,374
Total	<u>901,750</u>	<u>936,155</u>

$$LVR = 75\%$$

$$\Rightarrow 11,266,907 \text{ €}$$

$$\text{Loan 1: } 80\% \text{ of loan} = 9,013,526 \text{ €}$$

$$\text{EFF: } \left(1 + \frac{0.042}{2}\right)^2 - 1 = 0.042441$$

$$4\text{Pmt} \Rightarrow 9,013,526 = \text{Pmt} \frac{1 - (1 + 0.042441)^{-15}}{0.042441} \Rightarrow \text{Pmt} = 824,584 \text{ €}$$

$$\text{Loan 2: } 20\% \text{ of loan} = 2,253,381 \text{ €}$$

$$\text{EFF: } \left(1 + \frac{0.047}{2}\right)^2 - 1 = 0.04755225$$

$$1\text{Pmt} \Rightarrow 2,253,381 = \text{Pmt} \frac{1 - (1 + 0.04755225)^{-15}}{0.04755225} \Rightarrow \text{Pmt} = 213,519 \text{ €}$$

①

Yr	Pmt	Int.	Princ.	End Bal.
0	-	-	-	9,013,526
1	824,584	382,543	442,041	8,571,485
2	824,584	363,782	460,802	8,110,683

②

Yr	Pmt	Int.	Princ.	End Bal.
0	-	-	-	2,253,381
1	213,519	107,153	106,366	2,147,015
2	213,519	102,095	111,424	2,035,591

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	Year 1	Year 2
Int.	489,696 €	465,877 €
Princ.	548,407 €	572,226 €

Name: Leandro Otero-Costa

ID# 72121111

• **All assumptions discussed in class are applicable**

- ✓ Land Costs: \$3,000,000
- ✓ Demolition costs \$500,000
- ✓ Land with existing building purchased 9 months before demolition starts and financed at 6.05% per annum, compounded weekly. Assume 52 weeks
- ✓ Existing building: \$400,000
- ✓ Construction Costs:
 - Hard Costs \$5,600,000
 - Soft Costs \$4,900,000
- ✓ Demolition period: 2 month
- ✓ Construction period: 10 months (includes demolition time)
- ✓ Demolition costs financed at 5.70% per annum, compounded quarterly. 36% of demolition costs is paid when demolition starts, and the balance is paid when demolition is completed.
- ✓ Construction costs financed at 5.30% per annum, compounded monthly. 56% of construction costs is paid when construction starts, and the balance is paid when construction is completed.
- ✓ Building depreciated at a CCA rate of 4%, declining balance method, half-year rule applies
- ✓ Tax rate: 40%
- Loan-to-Value Ratio = 75%
 - ✓ Mortgage #1: 80% of Loan @ 4.10% pa, compounded semi-annually
 - Mortgage #2: 20% of Loan @ 4.75% pa, compounded semi-annually
- ✓ No Processing fees
- ✓ Term of loan = 15 years and Annual payments

LC EB DC CC

- ✓ PARKING Level 1: 120 cars @ \$90 per month x12
- ✓ PARKING Level 2: 110 cars @ \$80 per month x12
- ✓ Rentable area (GROUND): 16,000 square feet
- ✓ Net Rent rate per year (GROUND): \$13.50 per square foot
- ✓ Rentable area (OFFICE): 15,000 square feet
- ✓ Net Rent rate per year (OFFICE): \$16.75 per square foot
- ✓ Rentable area (RETAIL): 18,000 square feet
- ✓ Net Rent rate per year (RETAIL): \$15.50 per square foot
- ✓ Vacancy and credit losses (OFFICE):
 - ✓ Year 1: 15%
 - ✓ Year 2: 8%

Handwritten circled numbers: 5 and 10

- **Inflation: 2.15% per annum**

- ⚡ All LEASES, renewed every 4 years, except **PARKING**
- ⚡ **PARKING** Leases, renewed every year
- ⚡ Operating costs and realty taxes: \$12.75 per square foot

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Complete the table below	Year 1	Year 2
Net Revenue (Net Operating Income)	915 078	951 157
Capital Cost Allowance (CCA)	(2%) 220 248	(4%) 431 686
Earnings Before Interest and Taxes	694 827	519 471
Interest Expense	480 080	456 615
Earnings Before Taxes (EAT)	214 747	62 856
Taxes 40%	85 899	25 142
Earnings After Taxes (EAT)	128 848	37 714
CCA	220 248	431 686
Principle	549 576	573 041
Cash Flow After Taxes (CFAT)	-200 480	-103 641

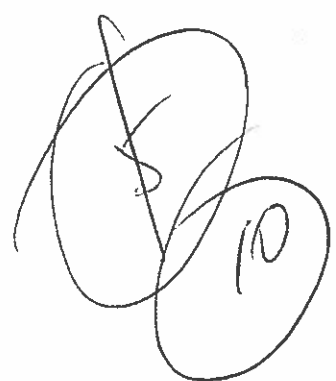
NOI: Parking: $120 \times 90 \times 12 = 129 600$ Year 1 = 235 200 \$
 $110 \times 80 \times 12 = 105 600$
 Year 2: $235 200 \times (1 + 0.0215) = 240 257 \$$

Ground: $16 000 \times 13.50 = 216 000$

Retail: $18000 \times 15.50 = 279 000$

Office: Year 1: $15000 \times 16.75 \times 85\% = 213 563$

Year 2: $15000 \times 16.75 \times 7\% \times (1 + 0.0215) = 17 966 + 213 563 = 231 529$



$$EAR = \left[1 + \frac{NOM}{m} \right]^m - 1$$

$$FV = (1 + r)^n \cdot PV$$

$$PV \text{ annuity} = \frac{1 - (1 + r)^{-n}}{r} \cdot (\text{payment amount}).$$

Vacancy →

vacancy: Year 1: $15000 \times 12.75 \times 15\% = (28\ 688)$

Year 2: $15000 \times 12.75 \times 8\% \times (1.0215) = (15\ 629)$

Year 1: $213\ 563 - 28\ 688 = 184\ 875$

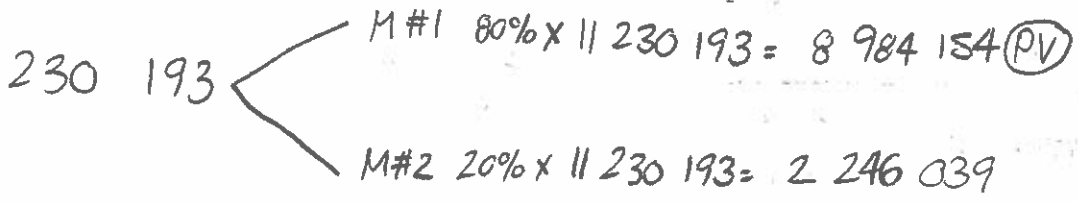
Year 2: $231\ 529 - 15\ 629 = 215\ 900$

VOI Year 1: 915 075

Year 2: 951 157

Interest Expense

LVR = $14\ 973\ 590 \times 75\% = 11\ 230\ 193\ \$$



1#1 EFF = $\left[1 + \frac{4.10\%}{2} \right]^2 - 1 = 4.142025\%$, term 15 years, (Y/Y), (n), (FV)

C Pmt = 816 090 \$

1#2 EFF = $\left[1 + \frac{4.75\%}{2} \right]^2 - 1 = 4.806406\%$, term 15 years, (Y/Y), (n), (FV)

(PV) = 2246 039

C Pmt = 213 566 \$

loan #1

Yr	M Pmt	Interest	Principle	L. Balance
0				
1	816 090			8 984 154
2	816 090	372 126	443 964	8 540 190
is		353 737	462 353	8 077 837

loan #2

Yr	M Pmt	Interest	Principle	L. Balance
0				2 246 039
1	213 566	107 954	105 612	2 140 427
2	213 566	102 878	110 688	2 029 739
is				

* Continued on last page



$$\begin{aligned} \text{TCOP: } & \text{LC} = 3\text{M} \$ & \text{CC} = 10\,500\,000 \$ \\ & \text{EB} = 400\text{K} \$ \\ & \text{DC} = 500\text{K} \$ \end{aligned}$$

$$\text{LC}^{+FC} - 19\text{M: } 3\,000\,000 \left(1 + \frac{6.05\%}{52}\right)^{\frac{19}{12} * 52} = 3\,301\,405$$

$$\text{B}^{+FC} - 19\text{M: } 400\text{K} \left(1 + \frac{6.05\%}{52}\right)^{19/12 * 52} = 440\,187$$

$$\text{C}^{+FC} - 10\text{M: } 500\text{K} * 36\% \left(1 + \frac{5.70\%}{4}\right)^{10/3} = 188\,693$$

$$\text{C}^{+FC} - 8\text{M: } 500\text{K} * 64\% \left(1 + \frac{5.70\%}{4}\right)^{8/3} = 332\,305$$

$$\text{C}^{+FC} - 8\text{M: } 10\,500\,000 * 56\% \left(1 + \frac{5.30\%}{12}\right)^8 = 6\,091\,000$$

$$\text{C}^{+FC} - 8\text{M: } 10\,500\,000 * 44\% = 4\,620\,000$$

$$\text{COP} = 14\,973\,590 \$$$

$$\text{C}^{+FC} = 3\,301\,405 - 301\,405 + 440\,187 + 520\,998 = 3\,961\,185$$

$$\text{B}^{+FC} = 440\,187 - 440\,187 = \emptyset$$

$$\text{C}^{+FC} = 520\,998 - 520\,998 = \emptyset$$

$$\text{C}^{+FC} = 10\,711\,000 + 301\,405 = \underline{11\,012\,405 \text{ Bldg Value}}$$

$$\text{A} \\ \text{Y1 } 11\,012\,405 * 2\% = 220\,248 \$$$

$$\text{Y2 } 10\,792\,157 * 4\% = 431\,686 \$$$

$$\text{Interest Expense Year 1} = 372\,126 + 107\,954 = 480\,080 \$$$

$$\text{principle Year 1} = 443\,964 + 105\,612 = 549\,576 \$$$

$$\text{Interest Expense Year 2} = 353\,737 + 102\,878 = 456\,615 \$$$

$$\text{principle Year 2} = 462\,353 + 110\,688 = 573\,041 \$$$

check: Year 1 ✓

$$\begin{array}{r} \text{NOI} : 915\,075 \\ - \text{mpmt} : (816\,090 + 213\,566) \\ - \text{taxes} : (85\,899) \\ \hline \text{CFAT} = -200\,480 \$ \\ \text{Year 1} \end{array}$$

Year 2 ✓

$$\begin{array}{r} \text{NOI} : 951\,157 \\ - \text{mpmt} : (816\,090 + 213\,566) \\ - \text{taxes} : (25\,142) \\ \hline \text{CFAT} = -103\,641 \$ \\ \text{Year 2} \end{array}$$